

CASE STUDY

AT A GLANCE



District:
Wedgwood Middle School,
Fort Worth ISD

Project Type:
New Band Hall + Music Storage

Customer:
Jesse Cannon, Executive Director
of Visual and Performing Arts

Solution:
Bandstor by Marco



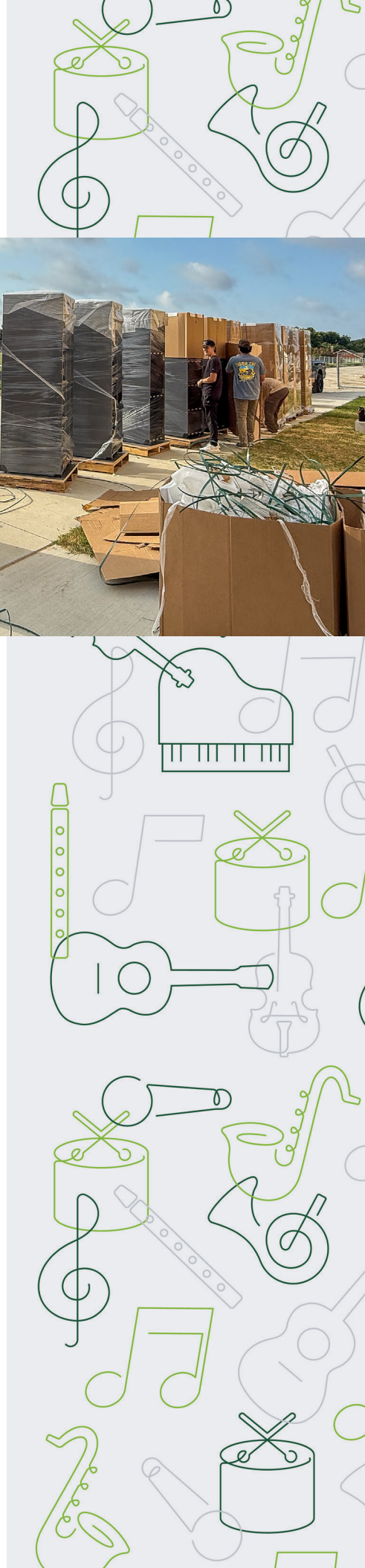
Installation-ready cabinets arrived fully assembled and protected.

Overview

- Complete Bandstor® instrument storage solution for a new middle school band program
- Project began as a last-minute solution after plans to relocate outdated storage into a new band hall
- Complete layout, cabinet programming, 3D renderings, pricing, and installation plan delivered within three days
- Designed to maximize organization, accessibility, and long-term durability
- Delivered ahead of schedule and ready for immediate installation



Fully assembled cabinets reduced installation time, labor, and cost.



The Challenge

- Replace aging storage with a purpose-built solution on an accelerated timeline
- Meet a tight summer installation schedule before students returned
- Minimize installation time, labor costs, and disruption on site
- Provide confidence in the final design before installation began



Clear communication and teamwork made for a fast, efficient installation.

The Marco Approach

- Measured the band hall and developed a complete storage plan within three days of receiving the instrument inventory
- Created highly accurate photorealistic 3D renderings that allowed stakeholders to visualize the finished space months before installation
- Maintained clear, proactive communication throughout planning, production, and delivery, eliminating guesswork for the customer
- Manufactured every Bandstor cabinet fully assembled, protected, and installation-ready

The Results

- Delivered three days ahead of schedule
- First truck arrived at 8:00 a.m.; second truck at 9:00 a.m.
- All 56 cabinets unloaded, unwrapped, positioned, ganged together, and wiped down in just 4½ hours
- No field assembly required
- Zero punch list—no missing parts, damage, or installation issues
- Finished installation mirrored the original 3D renderings with remarkable accuracy





Rendering on left / Actual Install on right: From rendering to reality—with remarkable accuracy.

Why It Mattered

- Accelerated planning helped keep a last-minute project on schedule
- Reduced installation labor, costs, and disruption for the district
- Clear planning tools, renderings, and communication created confidence throughout the process
- Durable construction—including reinforced steel shelf supports, heavy-gauge steel grilles, reinforced corners, and replaceable shelf inserts—provides long-term performance for demanding music programs
- Demonstrated that Bandstor delivers more than quality products—it delivers a predictable, worry-free project experience from concept through installation



Built to protect every instrument—and built to last.

Marco. Where Music Takes Shape.

