November 19, 2026

TIPS – Marco Contract #260301 – Authorized Dealers' PO Requirements:

- Ensure the End User is a TIPS' Member. If the End User is not a Member, they can register at no cost via the following link: www.tips-usa.com/membership.cfm.
- The Dealer must be registered with Marco prior to the order being processed.
- The Dealer Purchase Order is to be submitted to ***Marco Customer Service*** *(orders@marcogroupinc.com)* and be accompanied by **either** the Dealer Quote **and** the TIPS' PO to the Dealer. All documents must reference Marco and corresponding Contract No. 260301. The Dealer is to quote the TIPS Member **a minimum discount of 20% off Marco's Standard 2026 Price List; however, the Dealer may offer a greater discount at its discretion.**
- Freight charges are estimated at time of order and invoiced at actual freight cost based on carrier quote. Any accessorial or special delivery charges incurred due to delivery location or requirements are the responsibility of the TIPS Member. Actual freight changes can be passed on to the TIPS Member. No markup allowed.
- Once the TIPS' PO has been entered into our system, an Order Confirmation will be e-mailed to the Dealer. If the Dealer requires any additional details post Order entry, they may contact ***Marco Customer Service*** directly.
- The order will be entered at the standard dealer discount.
- Installation fees, if required, are extra and negotiated directly with the dealer. Not to exceed 30% of purchase price.